



EXECUTIVE LEADERSHIP DEVELOPMENT

Customized Professional Development for Professional Dairy Managers

A joint investment in developing your leadership for the long-term through a high-level professional development cohort for dairy leaders. Participate in group peer-to-peer interaction and one-on-one coaching to support your current and emerging leaders in reaching their highest potential.

Your leaders and teams of all generations are guided in discovering, refining, and developing leadership traits that support strong and effective teamwork in your organization and develop communication skills that will enhance your business and every facet of their lives.

Teams of 2+ individuals from each participating farm team benefit from a 10-month program, alternating between group sessions lead by the North Group and one-on-one coaching meetings to support them in practicing what they have learned and honing their executive leadership skills.

Leadership consultants from the North Group introduce established leadership principles in an environment that fosters collaboration with individuals from your dairy business as well as with participants from other PDMP member dairies.

PDMP has retained professional consultants/coaches from the North Group and covers more than 50% of the costs. Seats are limited to ensure great group dynamics and valuable exchanges between like-minded dairy professionals.

Our pilot cohort in 2025-2026 valued it so much, we are continuing the group meetings with the facilitator for a second year.

"Thank you for the opportunity to be a part of the dairy cohort and work with North Group. I really enjoyed the group and have many take-aways that I am applying to work and life. I learned really applicable information and strategy from the North Group team, and I learned a lot from my colleagues"

- Jonah, 2025-2026 Cohort

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01

Building Trusting Teams by Understanding Your Leadership Style

Defining components of organizational health; Understanding and developing your leadership style through Everything DiSC Workplace profile; Building thriving teams built on trust.

02

Leading, Managing, and Coaching: From Cows, to People, to Organizations

Different structures and different people need unique leadership. Differentiating leadership, management, and coaching to best serve and shape your teams toward their highest potential

03

Communication and Difficult Conversations

Understanding communication types; discovering how others receive information; giving and receiving feedback; navigating difficult conversations

04

Lanes of Responsibility and Lines of Communication

Providing organizational, structural, and personal clarity is one of the highest factors supporting the success of your team. Why do we exist? How do we behave? How will we succeed? Who must do what?

Register by June 8, 2026

For more details contact caroline@nsallc.com or (717) 319-9540